



## Fuel and Freight in 2008: Critical Issues affecting Transportation and Logistics in Chicago and the Midwest.

In its fifth annual Transportation and Logistics Conference, Chicago Industrial Properties®, along with Midwest Real Estate News®, host a day-long event exploring the critical issues impacting industrial real estate and the Transportation and Logistics industry, both in the Chicago area and throughout the Midwest. This conference is designed for developers, owners, investors, brokers, architects, construction firms, economic planners, and audience members whose professional lives are deeply impacted by events locally and across the world: the high cost of fuel, the high cost of capital and the US's reliance on a global economy.

**8:00 am** Exhibit area open for networking and continental breakfast

**9:00 am** **Global Perspective: Points of Origin**  
International business and commercial real estate leaders provide a rapid-fire look at the flow of goods coming into the U.S. on all coasts from the world's ports. What are the long-term challenges and opportunities created by and the immediate effect of a global economy on Chicago and Midwest markets.  
**Presentation by Mike Peters, ProLogis.**

**9:30-10:20 am** **U.S. and Midwest: The State of the Freight**  
Freight transportation has been the backbone of American commerce. The rate of imports/exports is doubling every ten years. Freight traffic within US borders will double by 2020. Similarly, foreign trade will increase 187 percent and containerized cargo will grow at a 350 percent rate.

Can our infrastructure support this load and what steps are being taken – or not taken – to ensure the flow of goods? What is the impact of fuel costs on freight delivery via road, air and water? What other trends are emerging given current global economic and market factors?

**Panelists include: Leslie Blakey, Coalition for America's Gateways and Trade Corridors; George Billows, Illinois Trucking Association; Robert Shannessy, Warehousing Education and Research Council.**

**10:25 - 11:30** **Just Passing Through**  
By their very form and function, today's warehouse and distribution facilities reflect the demands of speeding the flow of goods through their doors. Projects must be able to meet the requirements of the marketplace both physically and operationally, now and in the future. This panel discussion, featuring construction, design/build, architectural and consulting experts, focuses on meeting marketplace and design demands in a complex environment.  
**Moderator: Howard Green, Meridian Design Build LLC. Panelists include Joe Pomeroy, ARCO/Murray National Construction Company, Inc.**

**11:45-1:00 pm** **Lunch, Main Ballroom**  
**Keynote Address: Nathan J. Fellman, Secretary of Commerce, State of Indiana.**

**1:05 - 1:55** **Afternoon Breakout Sessions:** 3 simultaneous panel presentations with leaders from Chicago and throughout the Midwest

**GreenDustrial® Evolution—**GreenDustrial® is the application of green building and LEED-certification uniquely applied to industrial facilities including distribution centers, warehouses, and industrial parks. This panel looks at examples that demonstrate ground-up development or the conversion/transformation of existing facilities. If you want to see what's being done, this panel is a way to evolve in GreenDustrial®.

**Corridors of Opportunity—**Leaders from the Midwest's trade corridors profile key opportunities available in their area. Attendees will hear on-point profiles targeting industrial applications—an opportunity to initiate site selections for your customers exploring Chicago and the Midwest. **Panelists include: Janice Fadden, I-39 Logistics Corridor (IL); Reggie Greenwood, Chicago Southland Economic Development Corporation.**

**The Investment Appetite for Trans/Logistics facilities—**A panel of investment brokers look at investor appetite for the various types of facilities used in the transportation and logistics industry. What are the opportunities and challenges of these property types and how is the economy impacting demand for and pricing of these product types?  
**Panelists include: John P. DiCola, KTR Capital Partners.**

**2:00 - 2:50** **Rail and the Inland Ports: Meeting Capacity and Supply Demand.**  
Two panels of rail and intermodal center executives discuss their ongoing and future strategies in developing inland ports as the relationship between rail and inland ports continues to evolve. What's planned for future rail development/expansion in Chicago and key Midwest markets? How are intermodal centers expanding their abilities to meet demand? What does today's industry professional need to know about site selection in facilities in and around today's inland ports?  
**Moderator: Dan Leahy, NAI Hiffman. Panelists include: Eric Pritchard, BNSF; Jeff Wagener, CSX Transportation; Paige Doehle, CenterPoint Properties; Chris Gutierrez, Kansas City Smartport®.**

**2:55 - 3:40** **The Owner/Developer Perspective**  
Throughout the Midwest, owners and developers are looking at long term growth for their market and strategies to meet customer demand. This panel of developers, owners and investors from Chicago and major Midwest markets provides insights from their unique perspectives. **Panelists include: John C. Atwell, DP Partners; Mike Yungerman, Opus North Corporation; Mark Saturno, AMB Property Corp.**

**3:45 - 5:00** **Cocktail and hors d'oeuvres in exhibit area.**

NAI Hiffman

