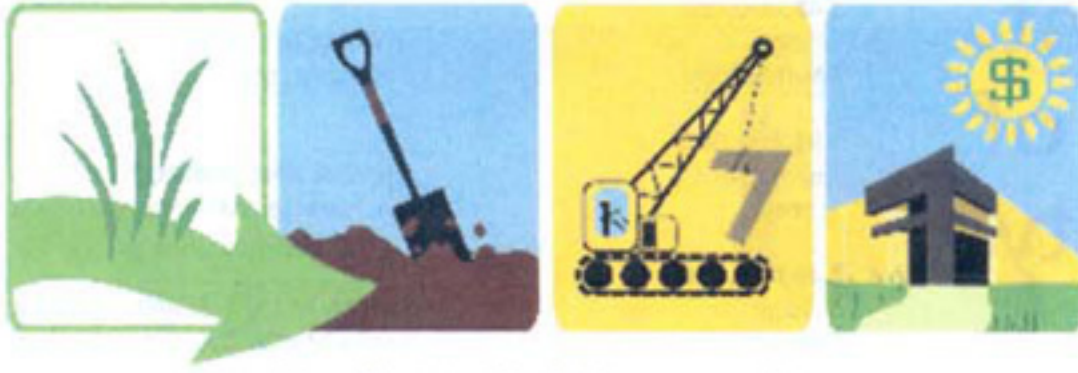


Chicago Industrial Properties



Industrial Summit

June 13th 2007

Donald E. Stephens
Conference Center
5555 N. River Road
Rosemont, IL
7am - 11:30 am

8:00-8:10 am: Welcome by Dan Leahy, president, Association of Industrial Real Estate Brokers (AIRE) and executive vice president, NAI Hiffman

8:15-8:30 am: Global Perspective by Michael Peters, ProLogis

8:35-9:15 am: Think Global

Sustained success in Chicago's industrial market mandates an active awareness of events taking place internationally. This panel of experts proves that perspective and outlines global trends affecting our market and linking it to the rest of the world. Panelists: Michael Peters, ProLogis; Eric Pitcher, BNSF Railway; Mark Saturno, AMB Property Corporation and Henry B. Lampe, Chicago SouthShore and South Bend Railroad. Moderated by Dan Leahy, NAI Hiffman.

9:20-10:00 am: Building Hi-Tech Builds Your Business

As merchandise flows through this marketplace, the demand for ever evolving and improving building efficiency requires hi-tech tools and talent. Engineering, design, development and construction experts focus on the buildings that result from advances in technology. Hear how innovative design and planning is key to meeting future customer demand AND can be a blueprint to more business for you. Panelists: Michael Sullivan, Peak Construction Corp.; Howard Green, Meridian Design Build LLC; Mark Augustyn, Principle Construction Corp and Carmen G. Dodaro, FCL Builders, Inc. Moderated by Geoff Kasselmann, Op2Mize.

10:05-10:45 am: Industrial Finance—New Rules, Players and Tools for Your Next Transaction

The shift from public to private sector has introduced new players, new rules and increased competition to the market. At the same time, middle market investors now have access to sophisticated financial products that were not available previously. This panel of financial, investment and development experts translates these trends into solid information you may need to know in your next transaction. Panelists: Dean Dornbos, Cushman & Wakefield, moderator; Tim Walsh, Wrightwood Capital; Barry Missner, The Missner Group, Scott Pfisterer of Capital Realty and Development and John Dicola, KTR Capital Partners

10:50-11:30 am: It's about the LAND in Chicagoland

We conclude with a closer look at maximizing the value of an asset 'they're not making anymore'. Hear from developers, owners, investors and consultants who treat Land as a hot commodity and take it from dirt to profit and opportunity. Experts who apply their skills from O'Hare to beyond the state line discuss product and trends in current, emerging and overlooked market areas. Panelists: Mark Goode, Venture One Real Estate LLC, Susan Wehrenberg, Duke Realty Corporation; Aaron Paris, DP Partners and Randy Tieman, TCB Development. Moderated by Elise Couston, Paine/Wetzel ONCOR International.



Pre-Registration is \$99 - At the Door is \$119

For sponsorship opportunities please contact: Kathleen Schneider * Associate Publisher of CIP * 312-644-6976 * Kschneider@Rejournals.com

For registration inquiries please contact: Valerie Miller * Conference Coordinator * 312-644-7115 * Vmiller@Rejournals.com

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