

**INTERSTATE PARTNERS
ANNOUNCES COMPLETION OF
A BUILD-TO-SUIT FOR
C.R. LAURENCE COMPANY
WITHIN NORTHWEST BUSINESS
PARK IN ELGIN**

Mark Ebacher, President of Interstate Partners, announced the completion of a 75,200 square foot build-to-suit facility for C.R. Laurence Company. The building is located within Northwest Business Park, at 2765 Spectrum Drive in Elgin.

C.R. Laurence is the glass industry's leading North American source for supplies and equipment that help shape and improve the three-dimensional world of glass. Customers of C.R. Laurence include the glazing, architectural, construction, industrial and automotive industries. The company has relocated their operations from Elk Grove Village to this newly completed facility in Elgin.

"C.R. Laurence has built over 20 branch facilities in North America, and we have never had such an experience building a facility as we have had with this one in Elgin," stated Donald E. Friese, CEO of C.R. Laurence Co., Inc. "This is the first time that the people who put together a building project for us did exactly what they promised they would do and did it on schedule. We would highly recommend them for any construction project."

Situated on a 4.9-acre site, the facility features 5,100 square feet of office and showroom space with upgraded finishes including 10' ceilings, granite countertops and porcelain tile flooring. The warehouse/distribution area features a 28' clear height and perimeter clerestory windows. In addition to a Will Call area designated to facilitate customer pickups, the building has seven loading docks and one at grade drive-in-door.

"Interstate Partners and Meridian were able to accommodate all of the buyers needs and deliver a quality facility while working within a very short time frame," stated Lawrence R. Much, SIOR, of NAI Hiffman. "C.R. Laurence is a rapidly growing privately held company. This is the eighth facility the firm has built in the last two years and it will be used as a regional distribution center serving Illinois, Indiana, Wisconsin, Iowa and Minnesota."

John Sharpe of Lee & Associates represented Interstate Partners in the sale of the site to C.R. Laurence. Much of NAI Hiffman worked on behalf of C.R. Laurence in the land purchase and build-to-suit for sale transaction. Meridian Design/Build was the general contractor and architectural services and structural engineering were provided by Heitman Architects Inc.

Northwest Business Park is a 120-acre Park situated in the far northwest quadrant of I-90 and Randall Road, just south of Higgins Road (Route 72). Benefits include immediate access to I-90, low taxes and a strong, diverse labor pool from surrounding Fox Valley communities. The Park is zoned for office, research, manufacturing and warehousing to accommodate a variety of users.