



**The 5th Annual  
TRANSPORTATION  
and LOGISTICS CONFERENCE**  
October 22, 2008 - South & Southwest Conference Center  
3555 River Road - Evanston, IL - 8am - 4pm

## Fuel and Freight in 2008: Critical issues affecting Transportation and Logistics in Chicago and the Midwest.

In its fifth annual Transportation and Logistics Conference, Chicago Industrial Properties® (CIP), along with Midwest Real Estate News® (MREN), host a day-long event exploring the critical issues impacting industrial real estate and the Transportation and Logistics industry, both in the Chicago area and throughout the Midwest. This conference is designed for developers, owners, investors, brokers, architects, construction firms, economic planners, and audience members whose professional lives are deeply impacted by events locally and across the world: the high cost of fuel, the high cost of capital and the US's reliance on a global economy.

**8:00 am** Exhibit area open for networking and continental breakfast

**9:00 am** **Global Perspective: Points of Origin**  
International business and commercial real estate leaders provide a rapid-fire look at the flow of goods coming into the U.S. on all coasts from the world's ports. What are the long-term challenges and opportunities created by and the immediate effect of a global economy on Chicago and Midwest markets.  
**Presentation by Mike Peters, ProLogis.**

**9:30-10:20 am** **U.S. and Midwest: The State of the Freight**  
Freight transportation has been the backbone of American commerce. The rate of imports/exports is doubling every ten years. Freight traffic within US borders will double by 2020. Similarly, foreign trade will increase 187 percent and containerized cargo will grow at a 350 percent rate.

Can our infrastructure support this load and what steps are being taken – or not taken – to ensure the flow of goods? What is the impact of fuel costs on freight delivery via road, air and water? What other trends are emerging given current global economic and market factors? What is the financial outlook for 2009?  
**Moderator: Sean Spellman, Northern Builders, Inc. Panelists include: Adrienne Gregory, Coalition for America's Gateways and Trade Corridors; George Billows, Illinois Trucking Association; Robert Shanahan, Warehousing Education and Research Council; John DiCola, KTR Capital Partners.**

**10:25 – 11:30** **Just Passing Through**  
By their very form and function, today's warehouse and distribution facilities reflect the demands of speeding the flow of goods through their doors. Projects must be able to meet the requirements of the marketplace both physically and operationally, now and in the future. This panel discussion, featuring construction, design/build, architectural and consulting experts, focuses on meeting marketplace and design demands in a complex environment.  
**Moderator: Paul Choma, Meridian Design Build LLC. Panelists include: Joe Pomeszko, ARCO/Murray National Construction Company, Inc.; Jay Todisco, AIA, Ware Malcomb Architects; Jeffrey H. Jacob, P.E., Jacob & Helner Associates, Inc.**

**11:45-1:00 pm** Lunch, Main Ballroom  
**Keynote Address: Nathan J. Fellman, Secretary of Commerce, State of Indiana.**

**1:05- 1:55** **Corridors of Opportunity**—Leaders from the Midwest's trade corridors profile key opportunities available in their area. Attendees will hear on-point profiles targeting industrial applications—an opportunity to initiate site selections for your customers exploring Chicago and the Midwest. **Moderator: John Grewling, Will County Center for Economic Development**  
**Panelists include: Janyce Fadden, I-39 Logistics Corridor (IL); Reggie Greenwood, Chicago Southland Economic Development Corporation; Leigh Morris, Northwest Indiana Regional Development Authority; Gordy Kacala, Racine County Economic Development Corp.**

**2:00 – 2:50** **Rail and the Inland Ports: Meeting Capacity and Supply Demand.**  
Two panels of rail and intermodal center executives discuss their ongoing and future strategies in developing inland ports as the relationship between rail and inland ports continues to evolve. What's planned for future rail development/expansion in Chicago and key Midwest markets? How are intermodal centers expanding their abilities to meet demand? What does today's industry professional need to know about site selection in facilities in and around today's inland ports?  
**Moderator: Dan Leahy, NAI Hiffman. Panelists include: Eric Piltcher, BNSF; Jeff Wagoner, CSX Transportation; Tom Zapke, Union Pacific Railroad; Paige Doehle, CenterPoint Properties; Chris Gutierrez, Kansas City Smartport®.**

**2:55- 3:40** **The Owner/Developer Perspective**  
Throughout the Midwest, owners and developers are looking at long term growth for their market and strategies to meet customer demand. This panel of developers, owners and investors from Chicago and major Midwest markets provides insights from their unique perspectives.  
**Moderator: Elise Couston, Paine/Wetzel ONCOR International.**  
**Panelists include: John C. Atwell, DP Partners; Mike Yungerman, Opus North Corporation; Mark Saturno, AMB Property Corp.; John Phair, Holiday Properties; Joe Cross, The Allen Group.**

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